MINNEAPOLIS BOAT SHOW

CROSS REFERENCE LISTING

Space #: _

Please check off product categories that you are exhibiting.

ACCESSORIES,		☐ AC045	Dockside Equip: Carts,		Clothing & Footwear		S, MOTORS,	
EQUIPMENT & GEAR		□ AC050	Pumpouts, Power Connects Fenders, Bumpers		Flags & Pennants		LSION EQUIPMENT	
		NSTRUCTION, SERVICE	□ AC055	Line, Rope, Cordage		Foul Weather Gear	& PART	S
	& REPAIR AA005	Acoustic Materials, Noise	☐ AC060 ☐ AC065	Oars & Paddles Windlasses		Furniture & Furnishings Gift Shop Items		& MOTORS
		Suppression		NICS & NAVIGATION	☐ AG060	Hobby Shop Items		Battery Powered Propulsion Bow Thrusters
	□ AA006 □ AA010	Acrylic & Plastics Boatbuilding & Repairing	INSTRUME	ENTS	☐ AG065 ☐ AG070	Ice Chests & Coolers	☐ CA010	Electric Motors
	■ AAO10	Machinery	□ AD005 □ AD010			Maps & Charts	☐ CA015	Inboard Engines Jet Drives
	☐ AA012	Brushes (For Painting &	□ AD010	Binoculars & Telescopes Clocks, Chronometers &	☐ AG090	Sunglasses, Protective	□ CA025	Outboard Motors
	□ AA015	Cleaning) Carpet Materials & Floor		Barometers	□ AG095	Eyewear Swimwear & Beach	□ CA030	Stern Drive Engines
		Coverings	□ AD020 □ AD025	Compasses Computers, Monitors, LCD		Accessories	☐ CA035 ☐ CA040	Stern Thrusters Trolling Motors
	□ AA020 □ AA025	Cleaners & Polishes Compounds: Adhesives,		Displays		PORTS EQUIPMENT		ION EQUIPMENT
	■ AA023	Caulking & Glue	□ AD030 □ AD035	Computer Software Depth Sounders	☐ AH002	Air Tanks, Compressors &	& PARTS	
	☐ AA030	Core Materials: Balsa,	□ AD033	Direction Finders	□ AH005	Maintenance Diving Equipment: Skin &	□ CB005	Additives: Cooling Systems, Diesel, Gasoline, Oil
	□ AA035	Foam, Composites Decking	□ AD045	Electronic Equipment		Scuba Gear	□ CB010	Aftermarket Engine &
	□ AA040	Fabrics, Upholstery &	□ AD050	Indicators: Battery, Engine, Fuel, Speedometers		Sailboard Accessories Snorkels, Masks & Fins	CD045	Outdrive Parts
	□ AA045	Interior Coverings Fiberglass	☐ AD055	Marine Stereos	□ AH017	Towables	☐ CB015 ☐ CB020	Bearings, Seals & Gaskets Corrosion Protection
	□ AA046	Fiberglass Restorer & Polish	□ AD060	Navigational Electronics: Satnav, Loran, GPS		Wakeboards Water Skis & Accessories	☐ CB025	Engine Accessories &
	□ AA050 □ AA055	Flotation Material	□ AD065	Navigational Instruments:		Wetsuits, Drysuits, & Gloves	□ CB030	Systems Engine Controls
	□ AAU55	Lumber: Hardwood & Treated	D 48070	Sextants, Piloting Aids	BOATS		□ CB035	Engine Parts
	□ AA057	Metal Polish	□ AD070 □ AD075	Night Vision Equipment Panels & Gauges	POWER B	OATS	□ CB036	Engine Repair Manuals Exhaust Systems
	□ AA060 □ AA065	Moldings, Trim, Rubrails Paints, Finishes, Removers	☐ AD080	Radars		All-Purpose Fishing Boats	□ CB040 □ CB045	Filters, Oil & Fuel
		& Preservatives	□ AD085 □ AD090	Radiotelephones Telephones: Marine,		Aluminum Boats	☐ CB050	Fuel Systems &
	☐ AA070	Processing Equipment:		Cellular, Long Distance Svc.	☐ BA015	Bass Boats Bay Boats	□ CB055	Components Fuel Tanks & Accessories
	□ AA075	Spray & Injection Raw Materials & Repair	□ AD092	Television & Video Systems	□ BA018	Bow Riders	□ CB060	Gears, Shafts, and
		Materials		Wind & Weather Instruments	□ BA020	Catamarans, Multihulls (Power)	D 00005	Associated Equipment
	□ AA079 □ AA080	Repair Manuals Resin		RE, ORIGINAL NT & PARTS	□ BA025	Center Consoles	□ CB065	Manifolds & Heat Exchangers
	□ AA090	Sealing Systems & Materials			□ BA030	Cuddy Cabins	□ CB070	Oils & Lubricants
	□ AA095	Structural Forms & Molds Teak Products	□ AE010	Boarding Devices	□ BA035 □ BA038	Deck Boats Fish & Ski Boats	□ CB075 □ CB080	Outboard Parts Propellers
	□ AA100 □ AA102		□ AE015	Brackets & Instrument Housing	■ BA040	Flats Boats	□ CB085	Stabilizers
	☐ AA110	Zincs	□ AE020	Cockpit Shelters		Hi-Performance Boats Houseboats	□ CB090 □ CB095	Starters & Alternators Transmissions &
		ENTS & SYSTEMS	☐ AE025 ☐ AE030	Doors/Windows Fasteners		Hunting Boats	■ CB093	Transmission Kits
	□ AB005	Air Conditioning, Ventilation & Heating	□ AE035	Hardware, General Marine	□ BA055 □ BA060	Inboard Cruisers Inboard/Outboard Boats	☐ CB100	Trim Plates
	□ AB006	Alternate Energy Sources:	☐ AE040 ☐ AE042	Hardware, Sailboat Navigation and Running		Luxury Yachts		RODUCTS
	□ AB010	Solar, Water, Wind Batteries: Storage &	■ ALOTZ	Lights	■ BA070	Motor Yachts	□ D0010 □ D0015	Baitwells Fighting Chairs
	AD010	Accessories	☐ AE044	Railings, Pulpits &	□ BA075 □ BA080	Outboard Boats Pontoon Boats	□ D0020	Fish Finders
	□ AB015	Battery Chargers	□ AE045	Stanchions Sailboat Rigging	■ BA085	Runabouts	□ D0040 □ D0054	Outriggers & Downriggers
	□ AB020 □ AB023	Bilge Pumps & Blowers Compressors, Air & Gas	□ AE050	Seats	□ BA090 □ BA095	Sportfishing Yachts Trawlers		Rod Holders
	□ AB025	Dehumidifiers, Air Filtration	☐ AE055 ☐ AE060	Spars, Booms, and Masts Swim Platforms, Ladders	□ BA097	Wakeboard Boats	■ E0005	QUIPMENT Boat Lifts
	□ AB030	Desalinators: Water Purifiers, Water Makers	□ AE065	Towers & Tops	☐ BA100	Waterski Boats	□ E0008	Cleats & Dock Hardware
	□ AB035	Electric Systems, Interior	□ AE070	Trim Tabs Tubing: Aluminum &	SAILBOAT		□ E0010 □ E0015	Cradles Davits & Lifting Systems
	D 4 D040	Lights, Lighting Equipment	□ AE071	Stainless		Auxiliary Powered Sailboats Cruising Sailboats	- 20010	(Docks & Marinas)
	□ AB040	Electrical Equip: Generators, Connectors, Panels	AEU/3	Winches		Custom Sailboats	□ E0020	Dealership Supplies:
	☐ AB045	Environmental Products &	□ AE080	Windshields, Hatches & Portholes	☐ BB015 ☐ BB020	Daysailers	□ E0025	Counters & Shelving Dock & Pier Installations,
	□ AB050	Systems Galley Equipment	SAFETY P		□ BB020			Mooring Systems
	□ AB055	Hose and Hose Fittings		Alarm, Security & Monitoring		Multihulls (Sail)	□ E0027	Electric and Cable TV Wiring & Services
	□ AB057	Hydrofoils	D 45040	Systems		One-Design Sailboats Racing Sailboats	□ E0030	Environmental Control
	□ AB060	Pumps, Circulation and Water Systems	☐ AF010 ☐ AF015	Distress Signals & EPIRB's Fire Extinguishers &		Sailboards	□ E0032	Systems Fuel Handling Systems
	□ AB065	Refrigeration Equipment		Systems	OTHER TY	PES OF BOATS	□ E0032	Hoists & Forklifts
	□ AB070 □ AB075	Sails, Sailmakers Steering Wheels, Rudders &	☐ AF020 ☐ AF025	First Aid Supplies Flare Guns	☐ BC005 ☐ BC010	Air Cushion Vehicles	□ E0040	Power Pedestals
		Systems	□ AF029	Hook & Lure Safeguards	☐ BC015	Canoes	□ E0045	Pump-out Equipment & Facilities
	□ AB077	Windvane Self-Steering	☐ AF030	Horns, Sirens & Whistles	☐ BC020	Custom Boat & Yacht	□ E0050	Service Shop Equipment
	□ AB080	Gears Toilets and Sanitation	☐ AF035 ☐ AF040	Lettering & Numbers Life Rafts	□ BC025	Builders Dinghies (Rowing &	□ E0055	Shrinkwrap & Wrapping Systems
		Equipment	☐ AF045	Personal Flotation Devices		Motorized)	□ E0059	Storage Sheds
		Water Systems, Plumbing	□ AF050	(PFD's) Survival Equipment		Electric Boats Hydrofoil Boats	□ E0060	Storage Systems For Boats
	EQUIPMEN	E & ANCHORING	☐ AF055	Water Safety Devices		Inflatable or Folding Boats	□ E0063	Water Shore Ties & Plumbing
		Anchors, Chocks & Ground	SOFT GOO	DDS, GEAR & GIFTS	☐ BC045	Jet Boats	□ E0065	Yard Equipment: Boat
	□ AC010	Tackle Anchor Rollers		Art & Sculptures	□ BC050□ BC055	Jon Boats Kavaks		Stands, Cradles & Yard Cranes
	□ AC010		□ AG010	Bedding: Sheets, Fitted Mattresses	□ BC060	Kit Boats	CED\//O	
	□ AC020	Car Top Carriers	☐ AG015	Books, Music, CD-ROM's &	□ BC065□ BC070	Pedal Boats Personal Water Craft	-	ES FOR
	■ AC025	Covers For: Boat, Sails, Seats, Deck	□ AG020	Videotapes Cameras & Photography		(PWCs)	CONSU	Appraisers & Surveyors
	☐ AC028	Davits & Lifting Systems		Equipment			☐ FA010	Banking & Finance
	□ AC030	(Boats & Yachts) De-Icing Equipment	☐ AG021	Carry-Bags, Backpacks & Luggage		Rowing Shells Wooden Boats	☐ FA015 ☐ FA017	Boat Cleaning and Detailing Boat, Canoe, and Watercraft
	□ AC030	Dinghy Davits	□ AG025	Chairs: Deck & Beach			■ 1 AU17	Rentals
	□ AC039	Docks Dock Poyce	☐ AG028	Cleaning Rags, Mops,			☐ FA020	Brokerage Yacht Sales
	■ ACU4U	Dock Boxes		Chamois, Dusters			☐ FA025	Charter Operators

Exhibiting Company Name:_

	ES, MOTORS, LSION EQUIPMENT 'S	☐ FA028 ☐ FA030 ☐ FA035	Fractional Boat Ownership Dockominiums Dockside Transportation, Water Taxies
A003 A005 A010 A015 A020 A025 A030	& MOTORS Battery Powered Propulsion Bow Thrusters Electric Motors Inboard Engines Jet Drives Outboard Motors Stern Drive Engines	☐ FA040 ☐ FA045 ☐ FA050 ☐ FA055 ☐ FA060 ☐ FA065	Documentation Service Insurance Interior Decorators Marina Operators Marine Supply Stores Publications: Periodicals & Magazines Pre-Owned Boat Listings Sail Repair
A035 A040	Stern Thrusters Trolling Motors	□ FA075	Shipyards & Repair Services
	HON EQUIPMENT	☐ FA080 ☐ FA085	Software & Programming Specialty Retailer, Catalog House or Chain Stores
B005	Additives: Cooling Systems, Diesel, Gasoline, Oil	□ FA090 □ FA095	Towing/Boat Hauling Used Boat Sales
B010	Aftermarket Engine & Outdrive Parts	☐ FA097	Waterfront Real Estate Developers
B015 B020	Bearings, Seals & Gaskets Corrosion Protection	□ FA098	Web-Based Marine Businesses
B025	Engine Accessories & Systems	□ FA100	Yacht Maintenance & Crew Services
B030 B035 B036	Engine Controls Engine Parts Engine Repair Manuals	SERVICES	S FOR THE MARINE
B040 B045 B050	Exhaust Systems Filters, Oil & Fuel Fuel Systems &	☐ FB010 ☐ FB013	Boat Transport Services Component Testing Services
	Components	☐ FB015	Corporations (Event
B055 B060	Fuel Tanks & Accessories Gears, Shafts, and Associated Equipment	□ FB020 □ FB028	Sponsoring) Exporter Importer
B065	Manifolds & Heat Exchangers	☐ FB030 ☐ FB035 ☐ FB040	Marine Internet Services Government Relations Mailing Lists
B070 B075	Oils & Lubricants Outboard Parts	□ FB040	Manufacturer Penrocentation

☐ FB045 Public Relations & Advertising Agencies ☐ FB050 Sailing Regatta Organizers SCHOOLS, CLUBS, ASSOCIATIONS

Mailing Lists Manufacturer Representation

ASSOCIATION

FO005 Boat Owner Associations

FC010 Certification & Testing

FC015 Diving Schools

FC025 Education

FC025 Fishing/Hunting/Sport Clu Fishing/Hunting/Sport Clubs Marine Industry Associations Marine Trade Associations □ FC030 □ FC031 □ FC035 One-Design Sailboat Associations

Sailing Clubs Sailing Schools ☐ FC039 ☐ FC040 ☐ FC045 ☐ FC050 Schools & Instruction Yacht Clubs **ENGINEERING & TECHNICAL**

□ FC039

SERVICES ☐ FD005 Consultants □ FD010 Legal Assistance ☐ FD015 ☐ FD020 Naval Architects Marina Design Consultants & Engineers ☐ FD023 Standards & Certification Services ☐ FD025 Yacht Design & Engineering

TRAVEL & RESORTS

☐ H0003 Boating Resorts ☐ H0010 Charter Boats, Power ☐ H0015 Charter Boats, Sail ☐ H0040 Outfitters, Raft & Cand Outfitters, Raft & Canoe Guides Parks & Park Services ☐ H0042 ☐ H0045 ☐ H0047 Raft & Canoe Guides Real Estate: Waterfront/ Hunting/Vacation Property □ H0053 Scuba & Skin Diving Resorts
□ H0060 Fly-In Camps

TRAILERS & TRAILERING

EQUIPMENT

□ K0004 Boat Dollies
□ K0005 Boat Trailers Boat Trailers □ K0007 □ K0010 Hydraulic Trailers Personal Watercraft Trailers Trailer Hitches, Parts & Accessories